

## Consolidated income statement

TSEK	jan - dec 2016	jan – dec 2015	okt-dec 2016	okt-dec 2015
Revenue Triona group	130 670	115 996	38 657	32 569
Revenue Subcontractors	10 629	21 015	2 399	5 672
<b>Total revenues</b>	<b>141 299</b>	<b>137 011</b>	<b>41 056</b>	<b>38 241</b>
<b>Operating expenses</b>				
Subcontracting costs	-12 296	-22 876	-2 524	-6 082
Personnel costs	-99 246	-92 031	-28 068	-24 163
Other external costs	-11 350	-11 072	-2 987	-2 524
Depreciation and amortization of tangible and intangible assets	-3 972	-3 770	-1 087	-1 178
Amortization of goodwill	-1 626	-1 719	-405	-430
<b>Operating profit/loss before financial items</b>	<b>12 809</b>	<b>5 543</b>	<b>5 985</b>	<b>3 864</b>
<b>Results from financial investments</b>	<b>1 491</b>	<b>-383</b>	<b>11</b>	<b>-369</b>
<b>Profit/loss after financial items</b>	<b>14 300</b>	<b>5 160</b>	<b>5 996</b>	<b>3 495</b>
Tax on profit for the year	-3 584	-1 504		
<b>Net profit/loss for the year</b>	<b>10 716</b>	<b>3 656</b>		

## Consolidated balance sheet

TSEK	2016-12-31	2015-12-31
<b>Fixed assets</b>		
<i>Intangible assets</i>		
Developed software	6 590	8 805
Goodwill	5 805	7 431
Other Intangible assets	-	5
<i>Tangible assets</i>		
Equipment	1 006	1 194
<i>Financial assets</i>		
Participations in associated companies	1 715	1 885
Other securities held as fixed assets	849	1 343
<b>Total fixed assets</b>	<b>15 965</b>	<b>20 663</b>
<b>Current assets</b>		
Accounts receivable	30 241	25 992
Other receivables	1 050	694
Income taxes recoverable	-	963
Prepaid expenses and accrued income	6 867	5 578
Short term Investments	99	5 462
Cash and bank balances	30 633	18 730
<b>Total current assets</b>	<b>68 890</b>	<b>57 419</b>
<b>Total assets</b>	<b>84 855</b>	<b>78 082</b>

## Consolidated balance sheet

TSEK	2016-12-31	2015-12-31
<b>Equity and liabilities</b>		
Restricted equity		
Share capital	1 115	1 115
Other equity including net profit	62 189	54 299
<b>Total equity</b>	<b>63 304</b>	<b>53 414</b>
<b>Long-term liabilities</b>		
Provisions for taxes	929	935
<b>Total long-term liabilities</b>	<b>929</b>	<b>935</b>
<b>Current liabilities</b>		
Advance payments from customers	1 899	1 785
Accounts payable	2 312	5 489
Tax Liabilities	908	-
Other liabilities	5 364	4 793
Accrued expenses and deferred income	10 139	9 666
<b>Total current liabilities</b>	<b>20 622</b>	<b>21 733</b>
<b>Total equity and liabilities</b>	<b>84 855</b>	<b>78 082</b>

## Consolidated cash flow statement

	jan-dec 2016	jan- dec 2015
<b>Operation activities</b>		
Cash receipts from customers	136 807	128 300
Cash paid to suppliers and employees	-126 633	-123 206
<b>Cash flow from operating activities before interest and income tax paid</b>	<b>10 174</b>	<b>5 094</b>
Interest received	63	60
Interest paid	-28	-36
Income tax paid	-1 086	-959
<b>Cash flow from operating activities</b>	<b>9 123</b>	<b>4 159</b>
<b>Investing activities</b>		
Investment of intangible assets	-1 105	-5 827
Purchase of tangible asses	-339	-242
Sale of tangible assets	-	-297
Investments/sale in associated companies	-	10
Sale/amortization of other financial assets	1 627	-
<b>Cash flow from investing activities</b>	<b>183</b>	<b>-6 356</b>
<b>Financing activities</b>		
New share issue	-	-
Dividend paid	-3 346	-1 394
<b>Cash flow from financing activities</b>	<b>-3 346</b>	<b>-1 394</b>
<b>Cash flow for the year</b>	<b>5 960</b>	<b>-3 591</b>
<b>Cash and cash equivalent at the beginning of the year</b>	<b>24 192</b>	<b>28 398</b>
<b>Exchange rate differences in cash and cash equivalent</b>	<b>580</b>	<b>-615</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>30 732</b>	<b>24 192</b>

## Key figures

TSEK	jan- dec 2016	jan- dec 2015
<b>Change in equity</b>		
Equity 2015-12-31 (2014-12-31)	55 414	53 952
Dividend	-3 346	-1 394
Translation difference	520	-800
Profit/loss for the year	10 716	3 656
Equity 2016-12-31 (2015-12-31)	63 304	55 414
<b>Consolidated earnings and margins</b>		
EBITA	14 435	7 262
EBIT	12 809	5 543
Operating income	9,1%	4,0%
Profit margin	10,1%	3,8%
<b>Consolidated financial summary</b>		
Liquid assets	30,7	24,2
Interest-bearing net cash	30,7	24,2
Equity	63,3	55,4
Financial strength	74,6	71,0%
Acid test ratio	334%	264%
<b>Consolidated employees</b>		
Employees last quarter	126	124
Annual employees	117	118
Revenue/Employee	1 207	1 161
Operating profit or loss/employee	109	47
Employee turnover	10,3%	10,5%
Sickness absence	3,4%	2,7%
<b>Share in Triona AB</b>		
Number of shares at the end of the period	5 577 080	5 577 080
Earnings per share Triona AB	1,92 SEK	0,66 SEK
Equity per share Triona AB	11,4 SEK	9,9 SEK

## Definitions

<b>EBITA</b>	Result before amortization and write-downs of intangible assets.
<b>EBIT</b>	Results before financial costs and tax.
<b>Equity</b>	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
<b>Equity per share</b>	Equity attributable to the parent company's shareholders /total amount of outstanding shares.
<b>Acid test ratio</b>	Current assets excluding inventory in percent of current liabilities.
<b>Net cash</b>	The group's total monetary balances in terms of cash; cash, bank accounts, postal- and bankgiro, received checks, money order, etc.
<b>Operating margin</b>	EBIT in percent of net sales.
<b>Financial strength</b>	Equity in percent of total assets.
<b>Profit</b>	Profit/loss after financial items but before tax.
<b>Profit margin</b>	Profit/loss before tax in percent of net sales.
<b>Annual employee</b>	Refers to the number of employees measured in contracted time and fulltime positions. Excluded are employees who are on leave, long-term permanent sickness and parental leave is excluded.
<b>Profit per share after tax</b>	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.