

## Consolidated income statement

KSEK	Jan-March 2020	Jan-March 2019
Revenue Triona group	43 074	41 850
Revenue hardware	482	_
Revenue Subcontractors	2 536	1860
Total revenues	46 092	43 710
Operating expenses Purchase of hardware	-843	_
Project and subcontracting costs	-3 198	-2 656
Personnel costs	-34 739	-32 407
Other external costs	-4 353	-3 998
Depreciation and amortization of goodwill, tangible and intangible assets	-865	-1 355
Operating profit before financial items	2 094	3 294
Results from financial investments	-14	9
Profit after financial items	2 081	3 304
Taxes	-672	-866
Net profit for the period	1 409	2 438

## Consolidated balance sheet

KSEK	2020-03-31	2019-03-31
		_
Fixed assets		
Intangible assets		
Developed software	1 458	2 788
Goodwill	13 814	14 167
Tangible assets		
Equipment	1 380	1 250
Financial assets		
Participations in associated companies	0	919
Other securities held as fixed assets	344	383
Deferred tax	68	253
Total fixed assets	17 065	19 760
Current assets		
Inventories	314	0
Accounts receivable	40 977	35 531
Other receivables	1 001	857
Income taxes recoverable	108	989
Prepaid expenses and accrued income	5 398	3 938
Short term Investments	94	103
Cash and bank balances	31 538	37 352
Total current assets	79 430	78 771
Total assets	96 495	98 529

# Consolidated balance sheet

KSEK	2020-03-31	2019-03-31
Facility and Park William		
Equity and liabilities		
Equity Share capital	1 115	1 115
Share capital Other equity including profit for the year	60 742	60 861
Total equity for the shareholders in the Company	61 857	61 976
Non-controlling interest	0	-84
Total equity	61 857	61 891
Provisions		
Provisions for taxes	43	1738
Total provisions	43	1 738
Long-term liabilities		
Long-term interest bearing liabilities	0	228
Other long-term liability	0	104
Total long-term liabilities	0	332
Current liabilities		
Advance payments from customers	7 023	6 455
Accounts payable	2 150	3 912
Current tax liability	1 679	1 304
Other liabilities	9 798	9 037
Accrued expenses and deferred income	13 944	13 861
Total current liabilities	34 595	34 568
Total equity and liabilities	96 495	98 530

# Consolidated cash flow statement

	Jan-March	Jan-March
KSEK	2020	2019
Operating activities		
Operating profit	2 094	3 294
Reversal of non-cash items		
- Depreciation and amortization of fixed assets	865	1 355
Interest received	0	23
Interest paid	-13	-13
Income tax paid	406	-984
Changes from operating activities before working capital	3 352	3 675
Working capital		
Inventories (+ decrease)	96	0
Accounts receivable (+ decrease)	-3 765	-1 531
Other current receivables (+ decrease)	-675	-401
Accounts payable (+ increase)	-943	-4
Other current liabilities (+ increase)	6 450	6 440
Cash flow from operating activities	4 515	8 179
Investing activities		
Purchase of tangible asses	-35	-38
Cash flow from investing activities	-35	-38
Financing activities		
Repayment/amortization of Ioan	-	-5
Cash flow from financing activities	0	-5
Cash flow for the year	4 480	8 136
Cash and cash equivalent at the beginning of the year	28 421	28 630
Exchange rate differences in cash and cash equivalent	-1 269	690
Cash and cash equivalents at the end of the year	31 632	37 456

	Jan-March	Jan-March
	2020	2019
Change in equity, KSEK		
OB Equity 2020-01-01 (2019-01-01)	61 918	58 926
Translation difference	-1 470	527
Profit for the period	1 409	2 438
Equity 2020-03-31 (2019-03-31)	61 857	61 891
Consolidated key ratios		
EBITA (KSEK)	2 840	4 520
EBIT (KSEK)	2 094	3 294
Operating margin (%)	4,5%	7,5%
Profit margin (%)	4,5%	7,6%
Consolidated financial summary		
Liquid assets (MSEK)	31,6	37,5
Equity (MSEK)	61,9	62,0
Equity ratio (%)	64%	63%
Liquid ratio (%)	230%	228%
Consolidated employees		
Employees as at period end (numbers)	156	144
Annual employees for the full period (numbers)	149	136
Revenue/Employee (KSEK)	309	320
Operating profit or loss/employee (KSEK)	14	24
Employee turnover (%)	7,8%	2,1%
Sickness absence (%)	1,9%	2,8%
Share in Triona AB		
Number of shares at the end of the period (units)	5 577 080	5 577 080
Earnings per share Triona AB (SEK)	0,25	0,44
Equity per share Triona AB (SEK)	11,09	11,11

### **Definitions**

**EBITA** Result before amortization and write-downs of intangible

assets.

**EBIT** Results before financial costs and tax.

**Equity** Reported equity and untaxed reserves after deferred tax

deduction to current tax rate.

**Equity per share** Equity attributable to the parent company's shareholders

/total amount of outstanding shares.

Acid test ratio Current assets excluding inventory in percent of current

liabilities

Net cash The group's total monetary balances in terms of cash; cash,

bank accounts, postal- and bankgiro, received checks,

money order, etc.

**Operating margin** EBIT in percent of net sales.

**Financial strength** Equity in percent of total assets.

**Profit** Profit/loss after financial items but before tax.

**Profit margin** Profit/loss before tax in percent of net sales.

Annual employee Refers to the number of employees measured in contracted

time and fulltime positions.

**Profit per share after tax** Profit after tax attributable to parent company's

shareholders/total amount outstanding shares.